



**ROADMAP OF THE COOPERATION
BETWEEN THE 4 MOTORS FOR EUROPE
AND THE 4 MOTORS FOR MERCOSUR
1 February 2010, Foz do Iguacu, Parana, Brazil**

The Representatives of the Productive Economy of the territories of the 4 Motors for MERCOSUR: the State of Parana (PR), the Department of Alto Parana (APR), the Province of Cordoba (COR) and the Department of Rivera (RIV)

And the Representatives of the Productive Economy of the territories of the 4 Motors for Europe: Land of Baden-Württemberg (BWT), Generalitat de Catalunya (CAT), Regione Lombardia (LOM), Region Rhône-Alpes (RAL) and Associated territories.

Taking into consideration:

- The Declaration of Sitges of the Ministers Responsibles for the Productive Economy of the 4 Motors for Europe and Associates, given on 26 January 2009;
- The Protocol of Intent between the Four Motors for Europe and the Four Motors for MERCOSUR, signed in Curitiba on 20 May 2009 by the President of the Region of Rhône-Alpes and the Governor of the State of Paraná and
- The Joint Political Declaration “Four Motors for Europe – Four Motors for MERCOSUR” given in Foz do Iguacu on 1 February 2010,

Agree on the convenience of developing common multilateral projects in the field of:

- a. Development of the competitiveness specially for companies from the respective territories,
- b. Cooperation on major projects taking place in each country,
- c. Cooperation in the environmental field and Exchange on advanced clean technologies,
- d. Exchange of best practices in interregional cooperation,
- e. Development of cooperation between companies and stimulation of the reciprocal investment within the Member regions.

The territories of the Four Motors for Europe and the Associates do the utmost to share their experience with the Four Motors for MERCOSUR providing technical assistance and helping to identify the most relevant financial resources such as those facilitated by the Inter-American Development Bank and the Commission of the European Union, among others.

The territories of the Four Motors for MERCOSUR commit themselves to:

1. Clearly define the objectives and the beneficiaries of the common projects, wich they decide to undertake.
2. Identify one contact in each region.
3. Provide the required human and financial ressorces to conduct the joint projects according to the decisions taken in the preparation of each project.
4. Define a leading parter for each common project.
5. Develop the necessary lobbying towards international institutions in order to facilitate the approval and financing of projects.
6. Exchange with the Four Motors for Europe in the setting up of the projects.

The two networks agree to concentrate in a first step their common work on:

- 1- Reinforcing policies to strengthen the competitiveness of their companies by boosting internationalization, innovation and economic promotion of the territories through joint actions such as:

- Participation in international events of common interest for both networks.
- Undertaking exchanges of best practices on companies' competitiveness and studying a project for the establishment of economic development agencies in Parana, Alto Parana and Rivera.

- 2- Launching cooperation in the ecotechnologies field with the organisation of a technical seminar connected to B2B meetings in the area of environmental technologies in 2011.

Foz do Iguacu, 1 Feburary 2010

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