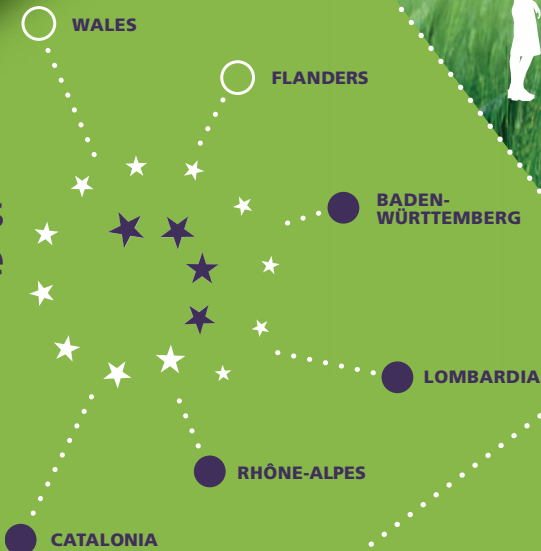


Four Motors for Europe

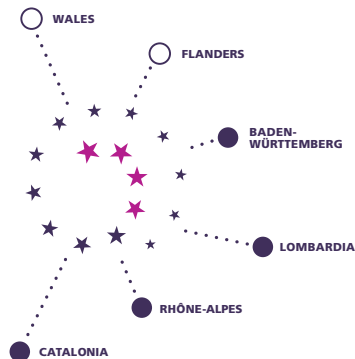


The best of European
environmental expertise

GUIDE OF COMPANIES



Four Motors for Europe



www.4motors.eu

Experience the best of European environmental expertise

Six major Regions of Europe, associated in a unique cooperative venture, the 'Four Motors for Europe', are coming to India with political leaders, performing companies, scientific consultants, to share their environmental expertise and technologies. These leading Regions in their respective countries share common features such as economic power, expertise in leading-edge sectors, research potential, and strong environmental ambitions.

Companies from Baden-Württemberg (Germany), Catalonia (Spain), Lombardia (Italy), Rhône-Alpes (France), Wales (United Kingdom) and Flanders (Belgium), specialised on **eco environmental market**, are expecting you on the Ficci Environment Conclave in New Delhi next 20 & 21st of February 2007, for B2B contacts with Indian partners. This guide aims to present you the European companies you can meet during the event.

Come and meet us for business opportunities.





list of companies



- 1 **AGBAR WATER**
- 2 **ALSI** (ALTO LAMBRO SERVIZI IDRICI SPA)
- 3 **ARPA** (REGIONAL AGENCY FOR THE PROTECTION OF ENVIRONMENT IN LOMBARDY)
- 4 **ASCONIT CONSULTANTS**
- 5 **BOLDROCCHI Srl**
- 6 **BOLDROCCHI T.E. Srl**
- 7 **ECOCOOP. Scrl**
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- 10 **IMAS AEROMECCANICA**
- 11 **INFRASTRUCTURE Srl**
- 12 **PÖYRY ENVIRONMENT GmbH**
- 13 **SERING Srl**
- 14 **TREDI INTERNATIONAL** (GROUPE SECHE ENVIRONNEMENT)
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17 **contacts**



AGBAR WATER

Water cycle management

Activity

- AGBAR WATER is made up of a group of companies forming part of the Agbar Group, dedicated to complete water cycle management. That means catchment, transport, treatment and distribution of drinking water, and also collection, treatment, reuse and return of wastewater to the natural environment with the minimum environmental impact.

Commercial strenghts

- Our efficient management, which enables us to offer our customers a commitment of service based on quality assurance and environmental respect, consists in permanent research and strong support to technological innovation.
- We are present in several countries around the world, offering a unique, close, quick and efficient service to more than 35 million people.
- 1st private operator of urban water management in Spain.

Contact details

Website: <http://www.agbar.es>

Family name: MASIP OLIVA

First name: Ramón

Position: International Business Development Manager

Telephone: 0034 93 342 20 00

E-mail: rmasipo@agbar.es

CATALONIA





ALSI

(ALTO LAMBRO SERVIZI IDRICI SPA)

Waste water treatment

Activity

- ALSI SPA is a public company, formed by the Province of Milan and 27 Municipalities of the Brianza area. The company purposes is the environmental sanitation through the sewerage system and final waste water depuration plant.

Commercial strenghts

- ALSI's waste water treatment plant serves over 60,000 inhabitants in one of the most urbanized areas in Europe and is one of the largest plants in Italy. ALSI has an experience in managing of this plant since 40 years and is open to share its know how with similar companies.

Objectives on the Ficci conclave

- Exchange of experience and cooperation with Indian public administration representatives interested in sewers and wastewater treatment plants management and problems.
- To check feasibility of the company activities development.

Contact details

Website: <http://www.alsispa.it>

Family name: BERETTA

First name: Pier Carlo

Position: President

Telephone: 0039 039 2122571

E-mail: info@alsispa.it

LOMBARDIA



ARPA (REGIONAL AGENCY FOR THE PROTECTION OF ENVIRONMENT IN LOMBARDY)

Protection of environment

Activity

- Technical and scientific support to institutions.
- Environmental Controls.
- Management of information concerning the environment.
- Promotion of research and dissemination of innovation.
- Promotion of environmental education and training.

Commercial strenghts

- ARPA promotes sustainable development through new instruments and methods of intervention which support the evolution of the productive system, and favours a sense of responsibility and self control. In this field, the Agency promotes the dissemination of clean technology and voluntary-based initiatives aimed at a better management of the environment, such as the European scheme EMAS (Environmental Management and Audit Scheme) and Ecolabel.

3

Contact details

Website: <http://www.arpalombardia.it>

Family name: SESANA

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Fax: 0039 02 69666247

LOMBARDIA



ASCONIT CONSULTANTS

Environment

Activity

- ASCONIT CONSULTANTS is an independent consultancy services company dedicated to sustainable management of natural resources and ecosystems. Its activities relate to protection and monitoring of river ecosystems, hydrogeology, hazard management, environmental and regional planning, public participation, as well as to the design, implementation and evaluation of environmental public policies. Since it was established in 2001,

Asconit Consultants has successfully expanded these activities throughout France, overseas territories, and abroad.

Commercial strengths

- Multi-faceted 50 people team of environmental engineers, scientists, water specialists, cartographers and economists.
- A good combination of skills in ecological as well as socio-economic fields, including cartography and GIS.

- Asconit Consultants belongs to a network of associated consultants, companies and associations whose know-how is complementary and enables to offer a large panel of experts.

Objectives on the Ficci conclave

- Asconit Consultants wishes to internationalise its activities in the framework of projects located in emerging countries such as India, whenever possible in partnership with local consultants.

Contact details

Website: <http://www.asconit.com>

Family name: BLANCHER

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Position: Deputy Director

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E-mail: philippe.blancher@asconit.com

Fax: 0033 (0)4 78 94 11 98

RHÔNE-ALPES





BOLDROCCHI Srl

Equipment manufacturer

Activity

Design, equipment manufacturing and services for industrial applications:

- Air pollution control (fabric filter, electrostatic precipitator, scrubbers, gas reactors, wet & dry cooling systems).
- Noise protection (duty silencers, sound proof enclosure, gas turbine air intake systems...).
- Fans and blowers.
- Heat exchangers and air coolers.

Commercial strenghts

- BOLDROCCHI products and services are best suited for heavy duty and/or special purpose industrial applications. The Company performs at its best when there are engineering issues associated with the required application. Our products are custom engineered and manufactured to fit our customer's specific need and our Company aim is to achieve Customer satisfaction with all our work.

Objectives on the Ficci conclave

- To explore the Indian market.
- To find a commercial & manufacturing partners.

Contact details

Website: <http://www.boldrocchi.it>

Family name: BAILO

First name: Marco

Position: General Manager

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E-mail: bailo@boldrocchi.it

Fax: 0039 039 2754200

LOMBARDIA



BOLDROCCHI T.E. Srl

Industrial water treatment

Activity

- Design and manufacturing of industrial cooling towers.

Commercial strenghts

- BOLDROCCHI products and services are best suited for heavy duty and/or special purpose industrial applications. The Company performs at its best when there are engineering issues associated with the required application. Our products are custom engineered and manufactured to fit our customer's specific need and our Company aim is to achieve Customer satisfaction with all our work.

Objectives on the Ficci conclave

- To find a commercial partners able to submit offer request for supplying directly from Italy.
- To find new customers.

6

Contact details

Website: <http://www.btetorri.com>

Family name: MAIOCCHI

First name: Luca

Position: Sales Manager

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LOMBARDIA

 BOLDROCCHI T.E.



ECOCOOP. Scrl

Waste treatment

Activity

- Industrial and domestic waste water treatment.
- Primari and biological waste water.
- Urban and industrial solid waste.
- Inertisation and recovering of process biological waste.
- Waste water concentration plants.
- Installation and service of trim and waste handling (trim removal, dust removal, recycling).

Commercial strenghts

- Our firm is composed by some very experienced members and plans and manufactures industrial waste water treatment.
- Ecocoop can supply the design the equipment and the technical assistance for the installation of plants for the treatment of industrial and civil effluents.
- Our firm designs and manufactures the machine installed in its own workshops.

Objectives on the Ficci conclave

- Our target is to export our technologies and products for industrial waste treatment plants, air packaging systems, recovery of alternative energies (biogas, solar and fotovoltaich), filtration and osmosis systems, packaged plants.

Contact details

Website: <http://www.ecocoopsrl.com>

Family name: MICHELINI

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Fax: 0039 039 6908136

E-mail: pmichelini@ecocoopsrl.com



EGNIOL Ltd

Environmental & engineering consultancy

Activity

Consultancy Services within the following fields:

- Geotechnical engineering.
- Waste management.
- Project management.
- Water management.
- Construction quality assurance.
- Planning.

Commercial strengths

- Broad skill base, wide range of environmental and engineering expertise within the staff.
- Wide experience of projects and long list of satisfied clients.
- Particular strength in waste management especially landfill.

Objectives on the Ficci conclave

- Looking to meet companies looking for technical support advice on waste management projects and develop a long-term business relationship.

Contact details

Website: <http://www.egniol.com>

Family name: STOCKS

First name: Andrew

Position: Associate Director

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E-mail: andy.stocks@egniol.com

Fax: 0044 (0)1773 835439

WALES





ENVIRO CONSULT

Environmental consulting

Activity

- Environmental impact studies.
- Implementation of environmental management systems.
- Soil sanitation.
- Environmental audits.
- Safety studies.

Commercial strenghts

- A lot of experience in the Flemish market.
- Know-how.

Objectives on the Ficci conclave

- Looking for opportunities concerning soil / wastewater sanitation, environmental impact studies / safety studies, implementation of environmental management studies.
- Learn more about the Indian environmental policy.

9

Contact details

Website: <http://www.enviroconsult.be>

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FLANDERS





IMAS AEROMECCANICA

Ingeneering industry

Activity

- Air suction & filtering units for wood and metal industry.
- Pellet producing lines.
- Filtering painting box.

Commercial strenghts

- We are growing and the name of the company is well known in Italy thanks to the company philosophy. We believe that the respect for AIR and the MAN is the main point for the Imas success.
- High know-how level.
- High quality products.

Objectives on the Ficci conclave

- Find new customer.
- Develop the business area.
- Meet manufacturers who are growing their business and want to install plants respecting the operators safety and the environment.

10

Contact details

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Position: Area Manager

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E-mail: fedozzi@imas.it

Fax: 0039 051 798843

LOMBARDIA





INFRASTRUTTURE Srl

Power generation from sustainable sources

Activity

Production of energy from renewable sources:

- Waste to energy.
- Wind.
- Photovoltaic.
- Hydroelectric.
- Biomass.
- Combined heat and power.

Commercial strenghts

- Fast track development of wind projects.
- 50 years presence in energy sector participation to over 15,000 MW of capacity.
- World wide professional network in technology and finance.

Objectives on the Ficci conclave

- Develop Eolic power generation plant. Interested in meeting Local Institutions (Minister of Environment representative, Minister of Economy representative) and local industrial companies.

11

Contact details

Website: <http://www.infrastrutture.net>

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First name: Pier Francesco

Position: President

Telephone: 0039 027 632921

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Fax: 0039 027 63202250

LOMBARDIA





PÖYRY ENVIRONMENT GmbH

Environmental sector

Activity

Consulting services in the environmental sector with focus on:

- Water supply.
- Wastewater collection and treatment.
- Solid waste management.
- Environmental consulting and data management.
- Financial Management and development consulting.
- Project management.

Our scope of services comprises:

- Project development and implementation.
- Project follow-up and monitoring

- Long-term advisory services related to the technical and economic operation of the systems.
- Capacity building.

Commercial strenghts

- Experience with major water related infrastructure projects.
- Part of the Pöyry Group with 6,000 employees and offices in 42 countries worldwide.
- Ranked among the top 20 consulting companies in engineering.

Objectives on the Ficci conclave

- Meet with some business partners of the water sector.
- Meet with representatives of donor agencies.

Contact details

Website: <http://www.poyry.com>

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Position: Senior Vice President

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Fax: 0049 621 8790 302

BADEN-WÜRTTEMBERG





SERING Srl

Consulting company in hydraulic engineering

Activity

- SERING Srl is a professional consulting firm, offering services in civil engineering, architecture and planning.
- During 30 years of activity, the company has managed, in the hydraulic field, over 1,700 km of waste water pipe lines and several studies and sewer net master plans for cities or wide urbanized land.
- Sering is comprised of over 30 professionals, including engineers, architects and the support of high quality technical and digital instruments.

Commercial strenghts

- The company has a very strong experience in sewer' problems management, mostly in planning systems for public administrations, and in studies of best solutions for environmental planning, both for single cities or the whole territory.
- The company currently uses a very powerful software to study hydraulics problems through a mathematic ground and nets model.

Objectives on the Ficci conclave

- To propose our company's skills to Indian public Administrations, public or private companies or engineering societies, in the perspective of cooperation in studies, executive design or other consultant activity in the hydraulic field, mostly in sewer nets and waste water treatment plants.

Contact details

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LOMBARDIA



TREDI INTERNATIONAL (GROUPE SECHE ENVIRONNEMENT)

Integrated wastes management

Activity

- TREDI offers a large range of sources in the field of integrated management of most hazardous wastes, from handling and repacking on site to the treatment in the appropriate centers of the group.

Commercial strenghts

- A 20 year experience and expertise in the field of hazardous wastes management.
- Reliable and efficient industrial tool.
- Certifications ISO 9001, ISO 14001 and OHSAS 18001.

Objectives on the Ficci conclave

- Presenting our competencies and know-how.
- Meet any partner having POPs to be managed.

Contact details

Website: <http://www.groupe-seche.com>

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First name: Christophe

Position: Business Development

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E-mail: c.rittersberger@groupe-seche.com

Fax: 0033 1 48 74 88 43

RHÔNE-ALPES



VITO (FLEMISH INSTITUTE FOR TECHNOLOGICAL RESEARCH)

Research company (environment, energy)

Activity

- Contract Research on behalf of the government, local authorities and industries.
- Issues: environment, energy.
- Co-operation in international scientific programs as far as financial resources are available (Asia pro Eco, World Bank).

Commercial strenghts

- Comprehensive expertise and equipment with respect to environmental and energy issues.
- Strong international network and involvement in international research programs.
- Strong involvement in policy supporting projects.

Objectives on the Ficci conclave

- To explore the Indian market in view of policy supporting projects and projects related to Indian industry.
- To explore financing organizations and programs for joint research projects.

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FLANDERS





WATERLEAU

Environmental technologies

Activity

- Design, engineering, construction, operation and maintenance in the sectors of water, wastewater, air, sludge and waste.

Commercial strenghts

- Know how.
- References.
- Proprietary technologies.

Objectives on the Ficci conclave

- Further introduction of WATERLEAU on the Indian market.
- Meeting with Indian Customers (Industry and Government) and Suppliers.

Contact details

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Position: C.O.O

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Family name: DE LATHOUWER

First name: Jeroen

Position: Director Operations India

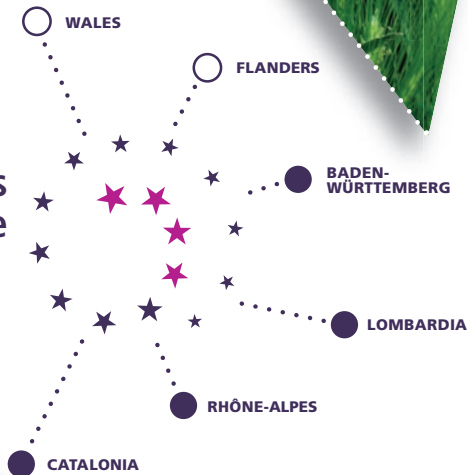
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FLANDERS

Four Motors for Europe



contacts



BADEN-WÜRTTEMBERG

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Scientific Cooperation



CATALONIA

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FLANDERS

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LOMBARDIA

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RHÔNE-ALPES

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OFFICE IN INDIA

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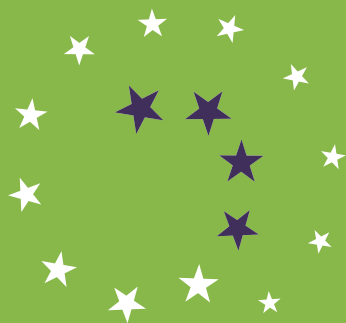
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